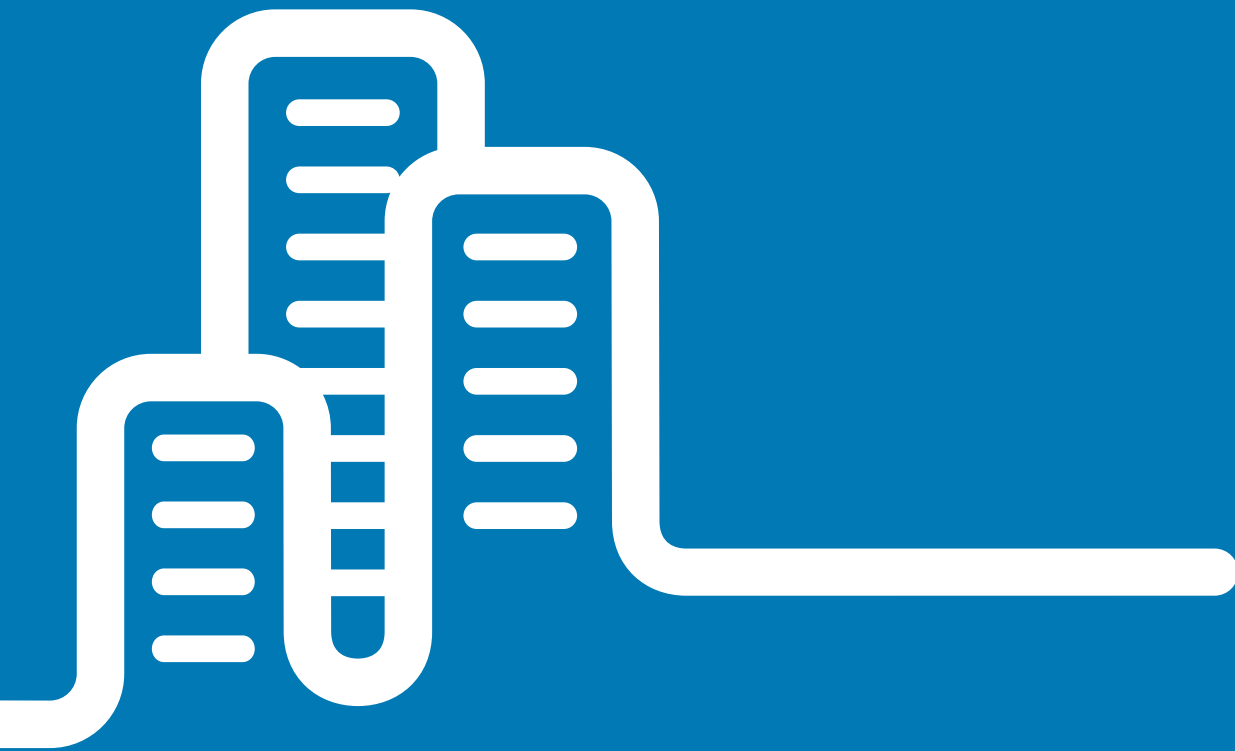


PROFILE ADAIX
EXPANSION



Profile for Dpt. Adaix Expansion

We are looking for a partner and collaborator to be the **director of expansion** of our network of real estate franchises in Spain and other Spanish-speaking countries.

To join you must have a **minimum capital of € 40,000**, this amount corresponds to the purchase of shares in our company, also being a shareholder of the group.

A person with great commercial, management and organizational capacity is required. To be involved in the expansion of the network nationally and internationally, benefiting economically thanks to the participations and their key position.

We are looking for a very serious, reliable, professional, innovative person with leadership skills to develop, advise and expand the network of real estate franchises.

This position must be carried out at the Group's central facilities **in Torrevieja, Alicante (Spain)**. Our group will help establish the new partner in every way (documents, procedures, housing, etc ...)

Functions:

- Design and implement the strategic plan in collaboration with the CEO and the team.
- Analyze the actions and evaluate their return.
- Supervision and motivation of the commercial team.
- Coordinate relationships and negotiation of trade agreements.
- Analyze sales data to improve the results of accounts and ongoing projects.
- Prospecting candidates for locations in Spain.
- Relationship and monitoring of candidates and franchisees in Spain.
- Prospecting and monitoring of provincial delegates for each country and area.



Requirements:

- Sales experience.
- Experience in customer management.
- Experience in team organization.
- Advanced office and Internet knowledge.

Experience in team expansion and organization is valued**Languages:**

- English

We offer:

- Immediate incorporation.
- Gross annual salary: € 15,000 to € 20,000.
- Sales commissions +
- Dividends.
- Location: Torrevieja (Alicante) Spain

We offer a new business concept, having important participations in our company. The objective is to have the best candidates to optimize our possibilities, so each party benefits from common success.

If you have enough capital to invest and meet the requirements, do not hesitate to fill out the form to evaluate your application.

<https://adaixgroup.com/en/business-partner-in-spain/>





www.adaix.com

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